SKYPAD by Sky I.T. Group Delivers Immediate Answers and ROI!

Sky I.T. Group’s expertise lies in helping you quickly and efficiently track your retail sales, inventory needs, financial benchmarks, marketing effectiveness, and customer information from all your data sources throughout a products’ lifecycle. SKYPAD is our award-winning Performance Analysis Dashboard and Reporting Solution and is offered as a SaaS-hosted and/or Installed Solution.

**Turnkey Sales Analytics Dashboards**
- EDI, .XLS, PDF, Portal Integration
- All Major ERP Integration
- From any Retail System

**Customized to Your Company**
- Your Look and Feel: Reporting, Dashboards, Analytics
- Quick, Scaled Implementation
- Certified Training and Support
- SaaS or In-house
Sky I.T. Qonnects Leading Manufacturers and Retailers with Strategic Sales Analysis

Tory Burch, Yankee Candle, PRADA, John Varvatos, Josephine Chaus, G-III Apparel Group, Theory and other manufacturers and retailers are improving merchandising decisions and responding quickly to sales trends with SKYPAD Business Intelligence solution...

Making the Complex Simple: Reporting - Analysis - Dashboards

In a tight economy, the ability to increase margins — even by a few points — can greatly affect a retailer’s profitability. That’s why Chaus, G-III Apparel Group, Theory and several other leading apparel manufacturers and retailers are using SKYPAD Business Intelligence, powered by QlikView dashboards. SKYPAD enables them to plan, adapt and move goods through the chain faster and better than ever before. For example, if the sales of a specific dress are high in Detroit and low in Miami, retailers and their suppliers can immediately react and move or discount the merchandise accordingly — without missing out on another day of the sales season.

In partnership with QlikTech, the world’s fastest-growing Business Intelligence (BI) software vendor, Sky IT Group, a technology solution provider specializing in retail, wholesale and consumer goods, offers the analysis capabilities to gain merchandising and supply chain efficiencies with SKYPAD. Powered by QlikView’s visual analysis and data integration capabilities, SKYPAD provides manufacturers and retailers with KPI analysis and trends surrounding the sales performance of their goods at the retail point-of-sale level.

“Apparel is one of the most complex sectors within consumer goods. We have to manage thousands of SKUs according to style, color, size, season, outlet and more — and all within a very limited selling period. Having our information available visually, with drill downs to the exact item in the exact location in the product line, store, region or any other variable, allows us not only to be more effective within our own business, it also makes us a tremendously valuable partner to our retail customers,”

-Ed Eskew, CTO at Josephine Chaus, Inc.

Like Josephine Chaus, Inc., companies using SKYPAD are able to move merchandise and replenish merchandise faster, compare profit margins among different retail outlets, improve promotional programs based on selling trends and gain visibility among hundreds of divisions and brands. Among them:
Josephine Chaus, Inc., which designs, sources and markets an extensive range of women's career and casual sportswear, principally under the Josephine Chaus trademark, SKYPAD has enabled the company to reach previously unachievable levels of supply chain visibility while dramatically improving its vendor-managed inventory program. In immediately identifying slow-selling items, the tool allows the company to more aggressively discount to ultimately improve sell-through results. Chaus can now monitor hot, swiftly moving items and replenish them or contact the stores proactively to attempt additional sales. As a result, inventory turns have greatly improved.

Theory, a designer and producer of modern clothing for women and men, is using SKYPAD to analyze sell-through information from their retail customers and from company-owned stores. Theory sales and merchandise executives compare trends and analyze the difference in profit margins between clothing sold through each channel. Based on this intelligence, the company can develop appropriate merchandising plans for the two different types of outlets and ultimately increase sales.

G-III Apparel Group, Ltd., a leading manufacturer and distributor of outerwear and sportswear under brands such as Wilsons Leather, Calvin Klein, Kenneth Cole, IZOD, Tommy Hilfiger, Levi's and Dockers, is using SKYPAD to recognize and address sales trends within its various divisions and brands. Through automated, timely and secure distribution of personalized analysis and dashboards, users have access only to the data and analysis to which they are authorized. Executive management has a single view of the latest point-of-sale data across all divisions, enabling them to make better, faster decisions and address any issues immediately.

"SKYPAD is an ideal solution for retailers that want access to powerful and intuitive software without the burden of having to manage the underlying infrastructure. Sky IT Group is delivering value for organizations at the forefront of the retail industry with a cost-effective, visual analysis solution that allows them to focus on their core business."

- Anthony Deighton, Senior Vice President of Marketing at QlikTech.

"In today’s challenging economy, retail companies are relying on business intelligence to ensure that they are merchandising in the most efficient way. Based on QlikView’s visual analysis capabilities and our retail and apparel manufacturing/distribution domain expertise, Sky IT Group is able to offer solutions that are quick to deploy, easy to use and empower retailers with the ability to make better business decisions. Moreover, we’ve found it to afford significant competitive advantage as a solution provider."

- Jay Hakami, President & CEO, Sky IT Group
About Sky I.T. Group

As the industry shifts towards more sophisticated technology to capture spend of increasingly savvy customers and optimize operational efficiencies, Sky I.T. Group combines its expertise in retail analytics with the next generation of business intelligence platforms to deliver SKYPAD.

Sky I.T. Group is a technology solution provider, which helps businesses maximize their I.T. investments since 1997. Managed by former executives of IBM, major ERP vendors and leading business intelligence solution providers, Sky I.T. Group is modeled around four strategic areas of expertise. These strategic areas focus on customer demand in the marketplace, and include:

Supply Chain Management
- Available to Sell / Ship and Work in Progress Workflow
- Vendor Performance
- Lead Time Support

Retailer Initiatives
- CRM / Customer Affinity
- Market Basket Analysis
- Retail / Catalog / ecommerce Operations
- Markdown & Profitability (POS)
- Retailer/Supplier Portal

Wholesale Reporting
- Cross-Retailer Summary
- POS/EDI/Excel/Portal Data Consolidation
- Micro Merchandising
- Account Management Detail

Profitability Analysis
- Gross Margin
- Cost/Profit Center
- Plan vs. Actual
- Chargeback Management

Retailers Reported:

- Wilsons Leather
- Amazon.com
- Bon-Ton
- Boscov’s
- Cracker Barrel
- Costco
- CVS
- Lowes
- Neiman Marcus
- Charming Shoppes
- Bloomingdale’s
- Stein Mart
- Nordstrom Direct
- Sephora
- Neiman Marcus Direct
- Shopbop.com
- Sur La Table
- Hallmark
- Peebles
- Nexcom
- Ulta
- Holt Renfrew
- Bergdorf Goodman
- Zeller’s
- Kohl’s
- Walmart.com
- Saks Direct
- Kmart
- Home Depot
- Von Maur
- Meijer
- Belk
- Target
- Nordstrom
- Lord & Taylor
- BJ’s wholesale
- JC Penney
- Macy’s
- Stage Stores
- Saks Fifth Avenue
- Sams Club
- Saks Off Fifth
- Bloomingdale’s Direct
- Burlington Coat Factory
- Target.com
- Neiman Marcus CUSP
- Hudson’s Bay Co.
- Nordstrom Rack
- Carter’s
- Dillard’s
- Oshkosh B’Gosh
- Williams Sonoma
- AAFES
- Beall’s
- Shopko
- Sears
- Walmart
- Bloomingdale’s Outlet
- AND MORE!